



RAICHO B. BOJILOV
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I. EDUCATION

- Ph.D. Economics, Columbia University 2011
- M. Phil. Economics, Columbia University 2008
- M.A. Economics, Columbia University 2007
- B. A. Economics and Political Science, Grinnell College 2005
- General Course, London School of Economics 2004

II. ACADEMIC POSITIONS

- Assistant Professor, School of Business Administration,
Pontificia Universidad Católica de Chile 2018
- Assistant Professor, Economics, Ecole Polytechnique; Paris, France 2011 - 2018
- Visiting Scholar, Center for Capitalism and Society, New York, US 2016 - 2017

III. AREA OF SPECIALIZATION AND MAIN COURSES

- Area: Organizational Economics, Personnel and Labor Economics, Microeconomic Theory, Applied
- Main Courses: Tópicos de Recursos Humanos

IV. RESEARCH

1. Recent Publications

- Bojilov, R. (2020). Innovation: The Source of Rapid Growth. In Dynamism: The Values that Drive Innovation, Job Satisfaction, and Economic Growth. Harvard University Press. 31-47.
- Bojilov, R. (2020). Indigenous Innovation during the IT Revolution: We Never Had It So Good?. In Dynamism: The Values that Drive Innovation, Job Satisfaction, and Economic Growth. Harvard University Press. 68-86.
- Bojilov, R. (2020). Individual Values, Entrepreneurship, and Innovation. In Dynamism: The Values that Drive Innovation, Job Satisfaction, and Economic Growth. Harvard University Press. 123-143.
- Barr, T., Bojilov, R. & Munasinghe, L., (2019). Referrals and Search Efficiency: Who Learns What and When? Journal of Labor Economics.



- Bojilov, R., Barr, T. & Munasinghe, L. (2017). Referrals and Search Efficiency: Who Learns What and When?. *Journal of Labor Economics*.
- Bojilov, R. & Galichon, A. (2016). Matching in Closed-Form: Equilibrium, Identification, and Comparative Statics. *Economic Theory*, 61(4), 587-609.

2. *Work in Progress:*

- Bojilov, R. Incentives to Work or Incentives to Quit? revise and resubmit, *Economic Journal*.
- Bojilov, R., T. Barr, K. Gautier & L. Munasinghe. Good Interviewers Matter. resubmit *AER*.
- Bojilov, R., Phelps, E., Brahm, F. & J. Pobleto. Ratcheting Performance and Productivity Loss.
- Bojilov, R. Effect of Incentives and Information on University Level Educational Outcomes.
- Bojilov, R. Estimating the Effects of Incentives When Workers Learn about Their Ability, submitted.
- Bojilov, R. & Belzil, C. Effect of Asymmetric Information and Incentives When Students Choose How to Finance, College Education.
- Bojilov, R. & Phelps, E. Effect of Economic Beliefs and Attitudes on Economic Performance
- Bojilov, R., Munasinghe, L. & Barr, T. Implicit Incentives of Referrals.

V. SELECTED SCIENTIFIC PRESENTATIONS

- Annual Meeting of the European Economic Association, European Economic Association, Germany, 2018
Presented Paper: Incentives to work or incentives to quit?
- Seminario Universidad de Los Andes, Chile, 2018.
Presented Paper: The Value of interviewers: machines cannot sell offers.
- Seminario Universidad Diego Portales, Chile, 2018.
Presented Paper: Incentives to work or incentives to quit?
- 24th Society of Labor Economists SOLE, USA, 2019.
Presented Paper: The Value of interviewers.
- Other seminar presentations: University of Michigan, Ann Arbor; Universitat Autònoma de Barcelona; Stockholm School of Economics; Federal Reserve Board, Washington, DC; University of Alicante; Ecole Polytechnique, Paris; CREST, Paris; New Economics School, Moscow; Einaudi Institute, Rome Annual Conference of the SOLE, Chicago; Annual Conference of the EALE, Bonn; Search and Matching Conference, Paris; Malinvaud Seminar, Paris; China in the Next Decade Conference, Beijing; Erasmus University, Rotterdam; Optimal Transportation Workshop, Paris; Annual Conference of the Econometric Society, Gothenburg; Annual Conference of the EEA, Gothenburg; Search and Matching Conference, Paris; Conference on Economic Innovation, Columbia University, New York; Conference on Earnings Dynamics, Paris.



VI. GRANTS AND AWARDS

- Fondecyt Project, The Effects of College Financial Aid on Educational and Employment Outcomes 2018 - 2021
- Grass-Root Innovation, grant by Smith Richardson Foundation 2015
- Secure Careers, grant by Labex 2013
- Presidential Award for Outstanding Teaching, Columbia University 2009
- Wueller Award for Pre-Dissertation Proposal;
Economics, Columbia University 2009
- Lewis A. Sanders Endowed Fellowship, Columbia University 2009
- Wueller Award for Third-Year Paper Proposal;
Economics, Columbia University 2008
- Wueller Teaching Award; Economics, Columbia University 2007

VII. SCIENTIFIC ASSOCIATIONS MEMBERSHIP

- Present Affiliated Member, CREST; Paris, France 2012
- Present Junior Fellow, Center on Capitalism and Society; New York, US 2013
- Present Member, CIRANO; Montreal, Canada 2018